

# Your Season-by-Season Playbook For Risk Adjustment



## Q1 | Annual Wellness Visit or Bust

See your highest acuity patients early and often. Proactively chase the hard-to-reach patients.

### Scheduling Tip!

Got winter or summer travelers? Get those frequent fliers in as soon as you can.



## Q2 | Beat the Sweeps

Do you have scheduling or capacity barriers to annual wellness visits? Which providers are struggling? Are teams adequately resourced?

### Financial Tip!

Ensuring claims are submitted before vs. after sweeps makes a big difference to cash flow.



## Q3 | Mount Your Second Half Comeback

Have you recaptured HCCs? Are you addressing new suspect conditions? How many patients remain unseen?

### Performance Tip!

The acuity of 80-85% of your population is typically captured by August. Have you hit this benchmark?



## Q4 | Hit the Home Stretch Hard (and Next Year Even Harder)

Get any outstanding patients in the door. And get ready for the January reset (do your physicians know they need to capture conditions each year?)

### Strategy Tip!

Focus on patient quality improvement and experience stories, top performers, physician champions, and best practices to build positive momentum for an even better year to come!